



**Position:** Associate, Business Development (Chicagoland Area: Wood Dale and Downtown Chicago)

**Position Summary:** HYPERAMS is a boutique liquidation and valuation services firm looking for qualified candidates that are interested in growing with the company. The newly created Associate, Business Development position will contribute to the growth of our liquidation practices and will have a unique opportunity for development and advancement within the firm. The ideal candidate will have the desire to develop relationships with prospective clients and the ability to work in a dynamic, fast paced environment.

**Location:** Wood Dale, Illinois (possibility of splitting time between Wood Dale and Downtown Chicago)

**Position Type:** This is a full-time, salaried position.

**Position Duties:**

- Track daily public notices and other resources to identify possible liquidation opportunities;
- Investigate opportunities to determine viability using public databases and placing significant amount of direct phone calls or emails to outside parties involved in opportunity;
- Collaborate with senior leadership and liquidation services teams to pursue viable liquidation opportunities;
- Develop and foster relationships with potential clients with the ultimate goal of gaining repeat business

**Skills/Qualifications:**

- Excellent interpersonal skills, both written and oral;
- Ability to interact professionally with all levels of management, both internally and externally;
- Tenacious self-starter, well organized;
- Ability to work both independently and within a team;
- Bachelor's Degree required; and
- Proficiency in Microsoft Office Suite products (Word, Excel, PowerPoint, Outlook)

**Benefits:**

- Opportunity to earn additional compensation and commissions based on sourced opportunities
- Advancement possibilities within a growing firm
- Competitive health insurance and vacation packages
- 401K plus company matching retirement savings accounts
- Join a boutique shop looking for employees that are interested in learning the business and growing with the company

**HYPERAMS is a full-service auction, appraisal, retail liquidation, and reverse logistics firm.** We specialize in assisting both distressed and healthy companies manage surplus assets by providing a complete asset disposition strategy. The Asset Disposition division focuses on investing in and monetizing assets through orderly liquidations and live and webcast auctions. The Appraisal division provides valuations of machinery & equipment and inventory in all industry verticals. HYPERAMS has performed thousands of appraisals, auctions, and store closings on behalf of financial institutions, restructuring professionals, private equity firms, and business owners. Our reputation is our best asset.